

Comcast Business

Earn 1X on Multi-Site Deals with New Business Internet

Earn 1X Monthly Recurring Revenue (MRR) on all qualifying multi-site deals that include new Business Internet service to customers nationwide!

1X on any multi-site deals with 25+ locations and new Business Internet services.
MRR

The specifics

- 1X MRR for every 25+ location, multi-site eligible deal that includes new Business Internet services.
- Business Internet sales must be made to new customers or as a new site to an existing customer to qualify. Offnet Business Internet circuits and second modem sales do not qualify.
- Upgrades or other changes for existing customers do not qualify.
- Requires minimum 2 or 3-year contract term.
- Sales must be Order Accepted during the eligibility period to qualify.
- All speeds of Comcast Business Internet are eligible.
- All Comcast Business sales divisions are eligible.
- SPIF payments on teamed deals will be reduced to the same level as the agreed upon agent commission.

Eligibility period: March 10 – September 21, 2020

Sales must be submitted or entered into C3 / SFDC starting 3/10/20 and Order Accepted through 9/21/20.

Eligible recipients

All Comcast Business Solutions Provider partners in good standing are eligible for this SPIF. **For more information, contact your Comcast Business Partner Sales Manager.**

COMCAST BUSINESS

SOLUTIONS PROVIDER PROGRAM

Exclusions and Exceptions

Orders that meet the above eligibility criteria do not have to be Order Accepted in the same month to qualify for payment, but agents will not qualify until the threshold of 25 sites has been met. SPIF payout amounts are equal to the total monthly billing amount (inclusive of discounts) multiplied by 1X. Maximum SPIF payout is \$75K per month for a single agent. Payments made on orders that do not install may be charged back to the agent. Any orders that Comcast deems fraudulent will not be counted towards monthly sales results. Comcast reserves the right to exclude agents from SPIF if Comcast determines in its sole discretion that agent has acted in a fraudulent manner. Comcast is not obligated to provide prior notice if SPIF ends early. Equipment Fees do not qualify for SPIF payment.

Terms and Conditions

Restrictions apply. Services not available in all areas. Valid 3/10/20 – 9/21/20. For this purpose, Solutions Provider sales partner is defined as the sales partner of record within the Comcast Indirect order system. Comcast Business Retailers, Call Centers, and Digital & Performance Marketing Agents are not eligible for this SPIF. Incentive for Comcast service only. Comcast reserves the exclusive right at its sole discretion to limit or exclude specific sales that have been discounted outside of normal published discounts. All qualified contracts must be marked as Order Accepted during the incentive period by Comcast's internal processing team. Minimum 2+ year terms and to new customers or, if sold to an existing customer, must include a new Business Internet service to be considered eligible for SPIF payment. Offnet Business Internet does not qualify towards SPIF. Comcast reserves the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast reserves the exclusive right at its sole discretion to modify the Terms and Conditions of this promotion, up to and including the cancellation of the program without prior notice. Any Comcast-provided equipment must be returned in good working order. Early termination fee applies. Equipment, installation, taxes, franchise fees, the Regulatory Recovery Fee and other applicable charges (e.g., per-call or international charges) extra. Service (including 911/emergency services) may not function after an extended power outage. Contact your Comcast Business Partner Sales Manager for restrictions or complete details. Comcast © 2020. All rights reserved.

Comcast Business Internet

- Built on the largest Gig-speed network in the country
- Download speeds up to 1Gbps – up to 20x faster than what most people have
- No data caps
- Private WiFi and access to millions of WiFi hotspots nationwide
- Dynamic IP Address to protect a business's connection